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Greenspoon Marder LLP is a national full-service business law firm with over 200 attorneys and 26 locations across the United States. The firm was founded with a focus on providing effective, full-service legal representation to the timeshare and resort industries. In fact, Greenspoon Marder's founding partners have built a national reputation for themselves and the firm, in this multi-faceted and dynamic area of real estate law, which can present complex challenges for developers, builders, institutional lenders, owners and operators, and management and marketing companies.

Greenspoon Marder's Timeshare & Resort practice group provides a full range of legal services for a wide variety of property types, including but not necessarily limited to: expansive use combinations with hotel, timeshare & cruise line interchange; Innovative points, weeks & flex-use programs; mixed-use & multi-use resorts; multi-site vacation clubs; timeshare & fractionals; resort, vacation condominium & condo-hotel properties; undivided interest projects.

Navigating the myriad complexities of the industry requires a certain level of technical knowledge, hands-on experience and innovation. That's why Greenspoon Marder has spent over four decades carefully assembling a team of talented attorneys with specific knowledge and experience in each aspect of timeshare and resort development projects. The practice group consists of lead attorneys Michael Marder, Gerald Greenspoon, Craig Nash, Robert Jackson, Leonard Lubart, Kathryn Saft, Amanda Chapman and a core group of associates and paralegals.

The firm's attorneys are actively involved with ARDA with Mr. Marder serving on the organization's Chairman's League and Mr. Nash and Mr. Jackson as trustees. **Michael Marder** works diligently with House and Senate leadership to legislate effectively for Greenspoon Marder's timeshare and vacation ownership clients, and was instrumental in drafting the 2010 amendment to Chapter 721 that provided for non-judicial foreclosure of mortgage liens on timeshare interests. Additionally, he has extensive experience with complex financial transactions, and notably completed a successful asset-backed securitization of timeshare mortgages in excess of \$1 billion dollars.

A pioneer of the hospitality industry, **Craig Nash** represents the firm in timeshare industry relations and acts as its Board representative to ARDA. Mr. Nash serves as non-executive Chairman of Interval International and senior advisor to Marriott Vacations Worldwide. At ILG, a global publicly traded company and former subsidiary of IAC and parent company of Interval International, Mr. Nash served as Chairman, President and CEO. He and his long tenured team successfully navigated the Great Recession, and through a series of strategic acquisitions including the timeshare businesses of Hyatt and Starwood, became a vertically integrated leader in the upper-upscale segment of the vacation ownership industry. ILG was acquired by Marriott Vacations Worldwide in 2018 in a landmark \$4.6 billion transaction to create a leading global vacation company.

Robert Jackson has been instrumental in the creation and development of timeshare and vacation plans throughout the United States as well as the licensing, registration, and regulatory requirements associated therewith. He advises and works closely with both publicly and privately held timeshare developers and lenders and has significant experience in the negotiation and closing of acquisition and development loans, timeshare receivables financing facilities, and timeshare mortgage asset backed securitizations.

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